

## Consulate General of India

### Medan

Monthly Commercial Report  
November 2022

#### A. Trade in goods

##### a) Total trade in goods during **November 2022**

1	1	2	0	2	2
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	Export (US\$ million)	Import (US\$ million)	Status (P) Provisional/ (F) Final
Trade of 10 provinces of Sumatra under consular jurisdiction with this post (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA) with India	Data not available	Data not available	
Total Global Trade of 10 provinces of Sumatra under consular jurisdiction with this Post (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	Data not available	Data not available	

*Regional Economic and Financial Statistics, Bank Indonesia*

<https://www.bi.go.id/id/statistik/ekonomi-keuangan/sekda/Default.aspx>

##### b) Preferential trade in goods during – **N/A**

1	1	2	0	2	2
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S.No.	Preferential / Free Trade Agreement with India	Preferential Imports from India (US\$ million)	Preferential Imports from World (US\$ million)
1	nil	nil	

S.No.	Preferential / Free Trade Agreement with India	Preferential Exports to India (US\$ million)	Preferential Exports to World (US\$ million)
1	-	-	-

c) Top 10 items of **import** from India during

**November 2022**

1	1	2	0	2	2
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S.No.	Commodity (6 digit HS tariff line) (Data only for 10 provinces within CGI Medan jurisdiction. ie; AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	Value (US\$ million)	Quantity (Million)	Unit of Measurement	% share in total US import of the commodity
1	Data not available	Data not available	Data not available	Data not available	Data not available
2	-	-	-	-	-
3	-	-	-	-	-
4	-	-	-	-	-
5	-	-	-	-	-
6	-	-	-	-	-
7	-	-	-	-	-
8	-	-	-	-	-
9	-	-	-	-	-
10	-	-	-	-	-

Source: US Department of Commerce, Bureau of Census

d) Top 10 items of **export** to India during

**November 2022**

1	1	2	0	2	2
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S.No.	Commodity (6 digit HS tariff line) (Data only for 10 provinces within CGI Medan jurisdiction. ie; AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	Value (US\$ million)	Quantity (Million)	Unit of Measurement	% share in total US import of the commodity
1	Data not available	Data not available	Data not available	Data not available	Data not available
2	-	-	-	-	-
3	-	-	-	-	-
4	-	-	-	-	-
5	-	-	-	-	-

6		-	-	-	-	-
7		-	-	-	-	-
8		-	-	-	-	-
9		-	-	-	-	-
10		-	-	-	-	-

Source: US Department of Commerce, Bureau of Census

e) Potential products of imports from India – **November 2022**

S.No	Top 10 Commodities imported in Indonesia Sumatra provinces (AC, SU, SB, RI, KR, JA, BE, SS, BB, LA)	World (Export to Indonesia Sumatra) in million USD	India's Share (Export to Indonesia Sumatra) in million USD	India's % Share (Export to Indonesia Sumatra) in million USD	Rationale (Max. 200 words)
1		-	-	-	
2		-	-	-	
3		-	-	-	
4		-	-	-	
5		-	-	-	
6		-	-	-	
7		-	-	-	
8		-	-	-	
9		-	-	-	
10		-	-	-	

**B. QUALITATIVE**

Month 

1	1	2	0	2	2
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**1. Market Access Alerts** (attach copy of notification) – **N/A**

a. Alerts on customs tariff changes: -

S.No.	Notification no. and date	HS code	Description	Original customs tariff	Present customs tariff	Effective from	Remarks if any
1.	-	-	-	-	-	-	-

b. Alerts on non-tariff measures (SPS/TBT/ import and export procedures/ restrictions/ prohibitions, licensing/ STEs etc.)


c. Alerts on standards, technical regulations and conformity assessment procedures:

S.No.	Notification no./ date	Standard/ technical regulation/ conformity assessment procedure	HS Codes	Effective from	Remarks if any
1.	-	-	-	-	-

d. Alerts on trade defense measures taken by respective country:  
(Safeguards including special safeguard, antidumping, CVD or anti- subsidy)

S.No.	Notification no., date or othering VVIP Visit, the meeting is being rescheduled to a lat references	Type (initiation, final, prov., sunset, consultations, new shipper review)	Details of products/ sectors affected (including HS codes)	Effective from	Remarks if any
1.	-	-	-	-	-

e. Alert on services, regulatory regime, qualification requirement, licensing procedures, visa regime, barriers etc.

S.No.	Notification no., and date or other references	Service sectors affected	Modes	Effective from	Remarks if any
1.	-	-	-	-	-

**2. Feedback**

- a. Feedback from major Indian industries/other commercial concerns and Indian trade visitors to that country

S.No.	Name of business house	Activity sector	Trade barrier issues if any (incl. HS codes)	General Feedback (Max.200 words)
1.	-	-	-	-

- b. Feedback on major trade activities **including logistic events** (trade fairs/BSM including Indian participation)

S.No.	Activity (trade fair, BSM etc.)	Date and venue	Number of participants from India	Name(s) of large/ key participants from India	Feedback received (Max.200 words)	Source of funding (MAI, TA/TC)
1.	-	-	-	-	-	-

- c. Feedback from local commercial visitors to trade fairs in India, including under BSM; number of Business Visas issued:

S.No.	Activity (trade fair)	Date and venue	Number of participants from the relevant country	List of large/ key participants from the relevant country	Number of Business Visas issued	Feedback received (Max.200 words)
1.	-	-	-	-	-	-

### **3. Trade and Investment:**

- a. Significant trends in trade and investment

1.	Trade in Goods	Data not available	<b><u>India's exports to Indonesia-Sumatra</u></b>	
			<b>Sumatra Imports</b>	<b>Total Value (\$US million)</b>
			-	-
			<b><u>India's imports from Indonesia-Sumatra</u></b>	
			<b>Sumatra Exports</b>	<b>Total Value (\$US million)</b>
			-	-
2.	Trade in Services	Data not available	Data not available	
3.	Investment	-	-	

**India's Foreign Direct Investment in the U.S. by Industry – N/A**

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(US \$ Million)

Manufacturing	Total		
Wholesale trade			
Retail trade			
Information			
Depository institutions			
Finance (except depository institutions) and insurance			
Real estate and rental and leasing			
Professional, scientific, and technical services			
Other industries			
TOTAL			
Mining			
Utilities			
Manufacturing			

Wholesale Trade			
Information			
Depository Institutions			
Finance (except depository institutions) and insurance			
Professional, scientific, and technical services			
Holding Companies (nonbank)			
Other Industries			
TOTAL			
<i>D Suppressed to avoid disclosure of data of individual companies.</i>			

b. Opportunities for investments/ assets on offer/major company divestment:

S.No.	Sector Name (List attached)	Particulars of the asset /company	Contact details
1.	-	-	-

c. Information on tender Notices for projects and procurements of interest to Indian project exporters/ suppliers (USD15 million & above)

S.No.	Tender/ procurement notice No and date	Sector	Value of tender/ procurement
1.	-	-	-

d. Trade Queries for Imports/ Exports (if not uploaded on the Indian trade portal)

**Total – 09 commercial queries answered for the month of November 2022 – Annexure I (Attached)**

**4. Important India related statements of commercial significance by political leaders, think tanks, chambers, associations etc. / Significant stories/features on India related trade, investment, services and logistic sector, published in foreign journals/dailies, etc.:** (Max. 500 words)

**5. Details of trade research, information dissemination activity of the commercial wing** **November 2022 – Annexure II (Attached)**

**6. Details of activities conducted out of Trade promotion budget:**

BE for current financial year	RE for current financial year	Amount utilised	Details of Activity (Max.200 words)

**7. Action taken on the previous JWG, Joint Commissions, Sub-Commissions etc.**  
*(issues that Mission had to follow up with host government):*

S.No.	Detail of JWG/JEC with date and venue	Action Point (Max. 200 word)	Action Taken (Max. 200 words)
1	-	-	-

**8. Complaints from foreign buyer/supplier on quality and trade dispute:**

Name of Foreign buyer/supplier	Address & contact details of foreign buyer/supplier	Name & address of Indian exporter/importer	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.

**9. Complaints of Indian exporter/importer:**

Name of Indian exporter/importer	Address & address of foreign buyer/supplier	Brief description of complaint	The authority to whom the matter was referred and the date on which the matter was referred.	Any outcome

**10. Any other issue of importance – Recent developments in our area**

**Economy:**

- Soybean Production in North Sumatra Increases, Reaching 6,500 Tons, Exceeding the North Sumatra Provincial Government's Target**

**Medan, (Tribun):**

Soybean production in North Sumatra increased in the period from



January to [September 2022](#). Head of the Program, Accountability and Public Information Subdivision of the Food Crops and Horticulture Office of North Sumatra Province, Yuspahri Warinangin in Medan on [Tuesday \(1/11\)](#) said that soybean production in January to [September 2022](#) rose to 6,500 tons.

<https://medan.tribunnews.com/2022/11/01/produksi-kacang-kedelai-di-sumatera-utara-meningkat-capai-6500-ton-melampaui-target-pemprov-sumut>

2. **West Sumatra Targets Increasing Three Priority Sectors to Restore Economy in 2023**

**Padang, (Antara):**

The West Sumatra Provincial Government will increase three priority sectors in restoring the economy in the area by 2023 and the three sectors include the agricultural sector, the manufacturing industry sector and the accommodation sector.

<https://sumbar.antarane.ws.com/berita/537137/sumbar-targetkan-tingkatkan-tiga-sektor-prioritas-pulihkan-ekonomi-di-2023>

3. **Governor: Lingga and Karimun Have 32,000 Tons of Seaweed Production Potential**

**Tanjungpinang, (Antara):**

Riau Islands Governor Ansar Ahmad stated that Lingga Regency and Karimun Regency have the potential to produce 32,000 tons of seaweed in one harvest. In a year can be done four times the harvest. Governor Ansar Ahmad in Tanjungpinang on [Tuesday \(1/11\)](#) said that seaweed cultivation should benefit coastal residents, especially fishing groups.

<https://kepri.antarane.ws.com/berita/137653/gubernur-ansar-lingga-dan-karimun-potensial-produksi-32000-ton-rumput-laut>

4. **Bangka Belitung Tin Exports Up 72.70 Percent Pangkalpinang, (Antara):**

The Central Statistics Agency (BPS) of the Bangka Belitung Islands Province noted that the export value of pure tin bars in [August 2022](#) reached 205.59 million US dollars, an increase of 72.70 percent compared to the previous month of 119.04 million US dollars.

<https://babel.antarane.ws.com/berita/312977/ekspor-timah-bangka-belitung-pada-agustus->

[2022-naik-7270-persen](#)

5. **North Sumatra Tax Revenue Rp28.54 Trillion**

**Medan, (Sentral Berita):**

North Sumatra's tax revenues managed by the Regional Office of the Directorate General of Taxes (DGT) of North Sumatra Province I & II until the third quarter of 2022 reached Rp. 28.54 trillion (93.79 percent of the target of Rp. 30.43 trillion).

<https://sentralberita.com/2022/11/penerimaan-pajak-sumut-rp2854-triliun/>

6. **West Sumatra Prime Exports of Fresh Tuna through the Airport Post COVID-19**

**Padang, (Antara):**

PT Duta Perkasa Internasional, an export company from West Sumatra, has exported fresh tuna for the first time after COVID-19 through the Minangkabau International Airport (BIM) of Padang Pariaman Regency to Japan. Head of Fish Quarantine Station for Quality Control and Fishery Products (SKIPM) Padang West Sumatra Abdur Rahman in Padang Pariaman on **Thursday** (11/3) said this time the shipment weighed 1,590 kilograms of fresh tuna departed from BIM.

<https://sumbar.antaraneews.com/berita/537829/sumbar-perdana-ekspor-ikan-tuna-segar-melalui-bandara-pasca-covid-19>

7. **Riau Farmers Have the Highest Exchange Rate in Sumatra in October 2022**

**Pekanbaru, (Go Riau):**

The Farmer's Exchange Rate (NTP) of Riau Province in **October 2022** was 143.86, an increase of 3.29 percent compared to **September 2022**'s NTP of 139.27. Head of the Central Statistics Agency (BPS) Riau Province, Misfaruddin in Pekanbaru, **Thursday** (3/11) said that the increase in NTP was caused by an increase in the price index received by farmers by 2.99 percent while the price index paid by farmers decreased by 0.30 percent.

<https://www.goriau.com/berita/baca/nilai-tukar-petani-riau-tertinggi-di-sumatera-pada-oktober-2022.html>

8. **West Sumatra Economic Quarter III 2022 Grows 4.54 Percent Padang, (Antara):**

The Central Statistics Agency (BPS) noted that the West Sumatra economy grew 4.54 percent in the third quarter of 2022 compared to the third quarter of 2021. Head of the West Sumatra BPS Herum Fajarwati in Padang on **Tuesday** (8/11) said that the main source of West Sumatra's economic growth in the third quarter of 2022 are wholesale and retail trade, car and motorcycle repairs which grew 0.85 percent.

<https://sumbar.antaraneews.com/berita/538681/ekonomi-sumbar-triwulan-iii-2022-tumbuh-454-persen>

9. **Collaborating with Mitsubishi Corporation Pertamina to Start Working on PLTP in South Sumatra**

**Nusa Dua, (Republika):**

PT Pertamina (Persero) through its subsidiary PT Pertamina Geothermal Energy (PGE) received an injection of funds from the Japan International Cooperation Agency (JICA). In collaboration with Mitsubishi Corporation, PGE agreed on Engineering, Procurement, Construction, and Commissioning (EPCC) for the construction of the Fluid Collection and Reinjection System (FCRS) and the Lumut Balai Unit 2 Geothermal Power Plant (PLTP) in South Sumatra.

<https://www.republika.co.id/berita/rl6zsx349/gandeng-mitsubishi-coorporation-pertamina-mulai-garap-pltp-di-sumsel>

10. **Governor of Riau Islands Pursues Investment Target of 2 Billion US Dollars in Bintan**

**Tanjungpinang, (Antara):**

Riau Archipelago Governor Ansar Ahmad continues to pursue investment worth US\$2 billion in these two years (2022 and 2023) in the Galang Batang Special Economic Zone (SEZ) in Bintan Regency. Ansar said that one of the obstacles faced was the permit process for an environmental impact analysis (Amdal) which was still being discussed by the central government.

<https://www.antaraneews.com/berita/3247285/gubernur-kepri-kejar-target-investasi-2-miliar-dolar-as-di-bintan>

11. **North Sumatra's Rubber Exports in October 2022 Have Fallen**

## **Again**

### **Medan, (Tribun News):**

The Indonesian Rubber Companies Association (Gapkindo) said that the realization of rubber exports in North Sumatra for shipping in **October 2022** again decreased by 15.3 percent to 24,537 tons MoM compared to **September 2022**.

<https://medan.tribunnews.com/2022/11/17/ekspor-karet-sumut-pada-oktober-2022-kembali-anjlok-ini-penyebabnya>

### 12. **With an Investment of USD 6 Billion, the World's Largest PLTS is Built in the Riau Archipelago**

#### **Jakarta, (Merdeka):**

Anantara Energy Holdings is collaborating with Countrywide Hydrogen by signing a Memorandum of Understanding (MoU) regarding the construction of a Solar Power Plant (PLTS) in the Riau Islands. This PLTS is predicted to be the largest in the world. The signing of the MoU was carried out by Simon G. Bell and Joost van Acht as Director of Anantara Energy Holdings and Director of Countrywide Hydrogen, Boyd White who were monitored online in Jakarta, **Thursday** (17/11).

<https://www.merdeka.com/uang/telan-investasi-usd-6-miliar-plts-terbesar-di-dunia-dibangun-di-kepulauan-riau.html>

### 13. **Australia Ratifies Free Trade Agreements with India and UK Canberra, (VOA Indonesia):**

The Australian Parliament passed a bilateral free trade agreement with India and the UK, **Tuesday** (22/11). The deal is crucial for Australia to diversify its exports from the troubled Chinese market to India and the need for Britain to forge a new bilateral trade relationship since leaving the European Union. The bill easily passed the House of Representatives on **Monday** (21/11), and the Senate made it into law on **Tuesday** (22/11).

<https://www.voaindonesia.com/a/australia-ratifikasi-kesepakatan-perdagangan-bebas-dengan-india-dan-inggris/6845769.html>

### 14. **October 2022 Indian Palm Oil Imports Drop 4.88% Singapore, (Info Sawit):**

India's palm oil import activity was recorded to have decreased by around 4.88% to only around 7.915 million tons at the end

of October 2022, where palm oil imports from Indonesia and Malaysia were recorded to have decreased, while imports of Indian vegetable oil had actually increased sharply.

<https://www.infosawit.com/2022/11/22/impor-minyak-sawit-india-oktober-2022-melorot-488/#:~:text=InfoSAWIT%2C%20SINGAPURA%20%E2%80%93%20Kegiatan%20impor%20minyak,dari%20India%20justru%20meningkat%20tajam.>

15. **Saudi Arabia Interested in Investing in West Sumatra  
Jakarta, (Republika):**

The Kingdom of Saudi Arabia is interested in investing in the West Sumatra region. The Saudi Arabian Ambassador to Indonesia, Sheikh Esaam Bin Abed Al Taqaf, said that Saudi Arabia is now interested in investing in other areas in Indonesia outside of Jakarta. One of them is West Sumatra. The Saudi Arabian Ambassador received a visit from representatives of the West Sumatra Provincial Government at the Royal Saudi Arabian Embassy in Jakarta yesterday, Tuesday (22/11/2022).

<https://ihram.republika.co.id/berita/rlsxd430/arab-saudi-tertarik-tanam-investasi-di-sumbar>

16. **The South Sumatra Provincial Government Involves 276  
Sustainable Palm Oil Monitoring Companies  
Palembang, (Antara):**

The Provincial Government of South Sumatra involved 276 companies to compile the Regional Action Plan for Sustainable Palm Oil (RAD-KSB), which is a derivative product of the National Action Plan for Sustainable Palm Oil (RAN-KSB). Head of the South Sumatra Province Plantation Service Agus Darwa in Palembang, Tuesday (22/11) said that the private sector or plantation companies were also involved because later this RAD-KSB document would produce a legal product in the form of a governor's regulation which became a reference in sustainable oil palm development.

<https://sumsel.antaranews.com/berita/685625/pemprov-sumsel-libatkan-276-perusahaan-kawal-sawit-berkelanjutan>

17. **Riau Exceeds Investment Target, Governor Asks Central  
Government to Help Build Infrastructure  
Pekanbaru, (Kompas):**

Governor of Riau Syamsuar said that investment realization in Riau

in recent years has continued to increase, even above Central Java and the highest on the island of Sumatra. However, the high investment realization has not been directly proportional to the central government's attention to infrastructure development in Riau. He said at the Riau Investment Forum event at the Dang Merdu Ballroom, Menara Bank Riau Kepri Syariah, Pekanbaru, [Wednesday](#) (23/11) that he hopes the central government will provide adequate incentives to build Riau's infrastructure which still needs a touch of development.

<https://regional.kompas.com/read/2022/11/23/14225331/riau-lampau-target-investasi-gubri-minta-pemerintah-pusat-bantu-bangun?page=all>

18. **Bangka Belitung Has Potential to Develop Solar Panel Industry Mentok, (Antara):**

Acting Governor of Bangka Belitung Islands Ridwan Djamaluddin said the province had extraordinary potential to develop the solar panel manufacturing industry. Ridwan in Mentok, [Tuesday](#) (22/11) said that Bangka Belitung has a wealth of very good quality quartz sand to be processed into various products, such as glass, glass and solar panels. According to him, the potential for Bangka Belitung to become a location for processing quartz sand is very open and even in recent times there have been many entrepreneurs discussing this sector.

<https://babel.antaranews.com/berita/318285/bangka-belitung-potensial-kembangkan-industri-panel-surya>

19. **Stellantis Wants to Sell Cheap EVs in Asia, Prepares a Factory in India**

**Chennai, (Antara):**

The giant automotive group Stellantis, which houses the Peugeot, PSA, Citroën, Opel, Chrysler, Dodge, and Fiat and Maserati brands, said it was exploring opportunities to build a factory in India. Stellantis chief executive Carlos Tavares stated that the factory in India will serve as Stellantis' export base for "affordable-priced" electric cars (EVs) in the Asian region.

<https://otomotif.antaranews.com/berita/3263761/stellantis-mau-jualan-ev-murah-di-asia-siapkan-pabrik-di-india>

20. **Chinese Investor Interested in Building a Quartz Processing**

### **Factory in Belitung**

#### **Pangkalpinang, (Antara):**

Acting Governor of the Bangka Belitung Islands Ridwan Djamaluddin stated that investors from China were interested in building a quartz sand processing factory worth US\$7 billion (US) in Belitung. Ridwan Djamaluddin in Pangkalpinang, **Thursday** (24/11) when receiving a visit from the General Manager of International Business Development Xinyi Group Cheng Gang emphasized that the Bangka Belitung Islands Provincial Government always supports every investment plan but still follows the mechanisms and regulations that apply for smooth and comfortable investment cooperation.

<https://babel.antaranews.com/berita/318697/investor-china-tertarik-bangun-pabrik-pengolahan-kuarsa-di-belitung>

### 21. **South Sumatra Boosts Tourism Through Sport Tourism Palembang, (Sumatra):**

The Provincial Government of South Sumatra is trying to improve the tourism sector through sports tourism events. Governor of South Sumatra Herman Deru while attending the BSB Fun Run, **Sunday** (27/11) said that there are a number of areas that are worthy of being location points for sport tourism.

<https://sumatra.bisnis.com/read/20221127/533/1602642/sumsel-genjot-pariwisata-lewat-sport-tourism>

### 22. **Consul General of the Republic of Indonesia: Human Resources Become North Sumatra's Attraction For Malaysian Investors George Town, (Antara):**

The availability of human resources is one of the attractions of North Sumatra Province for Malaysian investors, said the Indonesian Consul General in Penang, Bambang Suharto, on **Wednesday** (30/11). Because of this, many Malaysian entrepreneurs from Penang are eager to expand to North Sumatra.

<https://www.antaranews.com/berita/3275853/konjen-ri-sdm-jadi-daya-tarik-sumut-bagi-investor-malaysia>

### 23. **Andalas Forum III in Jambi Seeking Environmentally Friendly Palm Oil Industry Solutions Jambi, (Antara):**

The meeting of palm oil entrepreneurs from three provinces in Sumatra at the Andalas Forum III event which was held in Jambi, tried to find solutions to maintain the sustainability of the palm oil industry as Indonesia's environmentally friendly strategic commodity. Governor of Jambi, Al Haris in Jambi **Monday** (28/11) directly opened the Andalas Forum III event of the Indonesian Palm Oil Association (GAPKI) Jambi, West Sumatra and Bengkulu branches.

<https://jambi.antaraneews.com/berita/531237/andalas-forum-iii-di-jambi-mencari-solusi-industri-sawit-ramah-lingkungan>

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